# DODGE CITY RESORT & GAMING COMPANY, LLC.

## FISCAL IMPACT ANALYSIS OF PROPOSED DEVELOPMENT

September 2008



## FISCAL IMPACT--5 YEAR SUMMARY\* DODGE CITY CASINO RESORT

\* 3 Years Construction + 2 Full Years Operating

	Prop	oser	's Estimates				
	<b>State</b>	I	Oodge City	Fo	ord County	<u>K</u> -	12 Schools
<b>REVENUE:</b>							
Gaming Rev. Sharing	\$ 31,800,000	\$	1,987,500	\$	1,987,500	\$	-
Property Tax	-		1,834,894		1,478,678		-
Sales/Use Tax	-		-		-		-
Income Tax	-		-		-		-
Lodging Tax	-		-		-		-
Developer Contributions	-		68,450		-		-
Total	\$ 31,800,000	\$	3,890,844	\$	3,466,178	\$	-
COSTS:							
Law Enforcement	\$ -	\$	392,119	\$	-	\$	-
Public Works	-		114,083		-		-
Education	-		-		-		251,288
Fire Protection/EMS	-		161,338		-		-
Total	\$ -	\$	667,540	\$	-	\$	251,288
Surplus/(Deficit)	\$ 31,800,000	\$	3,223,304	\$	3,466,178	\$	(251,288)

	Consultant's Estimates												
REVENUE:		<b>State</b>	I	Oodge City	Fo	ord County	<u>K</u>	-12 Schools					
Gaming Rev. Sharing	\$	38,144,503	\$	2,384,031	\$	2,384,031	\$	-					
Property Tax		67,118		2,167,736		1,746,905		2,507,085					
Sales/Use Tax		3,421,500		645,566		1,065,184		-					
Income Tax		2,398,455		-		-		-					
Building Fees		-		-		-		-					
Lodging Tax		594,625		785,354		185,119		-					
School State Aid		-		-		-		9,462,569					
Developer Contributions		-		-		-		-					
Total	\$	44,626,201	\$	5,982,687	\$	5,381,240	\$	11,969,654					
COSTS:													
Law Enforcement	\$	-	\$	1,093,737	\$	909,317	\$	-					
Public Works		-		-		-		-					
Education		-		-		-		21,145,386					
Building Inspection		-		-		-		-					
Fire Protection/EMS		-		390,261		-		-					
Admin. Overhead		_		305,701		_		-					
Total	\$	-	\$	1,789,698	\$	909,317	\$	21,145,386					
Surplus/(Deficit)	\$	44,626,201	\$	4,192,989	\$	4,471,923	\$	(9,175,732)					

## FISCAL IMPACT--CONSTRUCTION DODGE CITY CASINO RESORT

Opening Date-Temporary Facility Opening Date-Permanent Facility May-09 Jul-11

	Proposer's	Es	timates: 2009-20	11			
	<b>State</b>		<b>Dodge City</b>	ord County	K-12 Schools		
REVENUE:							
Gaming Rev. Sharing	\$ 16,200,000	\$	1,012,500	\$	1,012,500	\$	-
Property Tax	-		999,200		805,221		-
Sales/Use Tax	-		-		-		-
Income Tax	-		-		-		-
Lodging Tax	-		-		-		-
Developer Contributions	-		32,881		-		-
Total	\$ 16,200,000	\$	2,044,581	\$	1,817,721	\$	-
COSTS:							
Law Enforcement	\$ -	\$	199,900	\$	-	\$	-
Public Works	-		54,801		-		-
Education	-		-		-		160,988
Fire Protection/EMS	-		82,250				-
Total	\$ -	\$	336,951	\$	-	\$	160,988
Surplus/(Deficit)	\$ 16,200,000	\$	1,707,630	\$	1,817,721	\$	(160,988)

## **Voluntary Contributions to State and Local Governments:**

 Road/streets, sewer/water and storm drains improvements estimated at \$54,800 from 2009-11, 60% paid for by proposer (shown under Dodge City). (Note: Proposer's application did not state infrastructure cost estimate was in 000s; Consultant carried this amount over as reported in template.)

	Consultant's Estimates: 2009-2011											
REVENUE:		<b>State</b>		<b>Dodge City</b>	Ford County	K-12 Schools						
Gaming Rev. Sharing	\$	2,678,841	\$	167,428	\$	167,428	\$	-				
Property Tax		-		-		-		-				
Sales/Use Tax		730,223		137,778		227,334		-				
Income Tax		282,101		-		-		-				
Building Fees		-		-		-		-				
Lodging Tax		-		-		-		-				
School State Aid		-		-		-		1,936,222				
Developer Contributions		-		-		-		-				
Total	\$	3,691,166	\$	305,206	\$	394,761	\$	1,936,222				
COSTS:												
Law Enforcement	\$	-	\$	144,974	\$	101,957	\$	-				
Public Works		-		-		-		-				
Education		-		-		-		4,450,827				
Building Inspection		-		-		-		-				
Fire Protection/EMS		-		45,295		-		-				
Admin. Overhead		-		39,195		-		-				
Total	\$	-	\$	229,464	\$	101,957	\$	4,450,827				
Surplus/(Deficit)	\$	3,691,166	\$	75,741	\$	292,804	\$	(2,514,605)				

### **Consultant's Comments:**

1. Developer Contributions under Proposer's estimates are not carried down to Consultant's estimate as roads, sewer and water infrastructure costs are not estimated due to lack of reliable cost data and due to the large variance between the two proposers' estimates.

## FISCAL IMPACT: 2012-2013 DODGE CITY CASINO RESORT

		Propose	er's E	Estimates				
	S	<u>tate</u>	D	odge City	Fo	ord County	<b>K</b> -1	12 Schools
REVENUE:								
Gaming Rev. Sharing	\$ 15,	600,000	\$	975,000	\$	975,000	\$	-
Property Tax		-		835,694		673,457		-
Sales/Use Tax		-		-		-		-
Income Tax		-		-		-		-
Lodging Tax		-		-		-		-
Developer Contributions		-		35,569		-		-
Total	\$ 15,	600,000	\$	1,846,263	\$	1,648,457	\$	-
COSTS:								
Law Enforcement	\$	-	\$	192,219	\$	-	\$	-
Public Works		-		59,282		-		-
Education		-		-		-		90,300
Fire Protection/EMS		-		79,088		-		-
Total	\$	-	\$	330,589	\$	-	\$	90,300
Surplus/(Deficit)	\$ 15,	600,000	\$	1,515,674	\$	1,648,457	\$	(90,300)

- 1. Goal of 1% of GGR for local tourism efforts (Source: Presentation to Gaming Review Bd.)
- 2. Goal of \$50,000 for "Stipends" (Source: Presentation to Gaming Review Bd.)

	Consultant's Estimates											
REVENUE:	<u>State</u>	<u>I</u>	Oodge City	Fo	ord County	K	-12 Schools					
Gaming Rev. Sharing	\$ 35,465,661	\$	2,216,604	\$	2,216,604	\$	-					
Property Tax	67,118		2,167,736		1,746,905		2,507,085					
Sales/Use Tax	2,691,277		507,788		837,850		-					
Income Tax	2,116,354		-		-		-					
Building Fees	-		-		-		-					
Lodging Tax	594,625		785,354		185,119		-					
School State Aid	-		-		-		7,526,346					
Developer Contributions			-		-		-					
Total	\$ 40,935,035	\$	5,677,481	\$	4,986,478	\$	10,033,431					
COSTS:												
Law Enforcement	\$ -	\$	948,762	\$	807,359	\$	-					
Public Works	-		-		-		-					
Education	-		-		-		16,694,559					
Building Inspection	-		-		-		-					
Fire Protection/EMS	-		344,966		-		-					
Admin. Overhead			266,506		-		-					
Total	\$ -	\$	1,560,234	\$	807,359	\$	16,694,559					
Surplus/(Deficit)	\$ 40,935,035	\$	4,117,247	\$	4,179,119	\$	(6,661,127)					
Consultant's Comments:			<u>2012</u>				<u>2012</u>					
Dodge City Casino Resort	GGR Estimate	\$	46,118,283	Visi	itors		770,878					
Consultants	GGR Estimate	\$	48,578,000	Visi	itors		722,280					

## APPENDIX 1 DODGE CITY RESORT & GAMING COMPANY, LLC BUILDOUT ASSUMPTIONS AND ESTIMATED CONSTRUCTION COST

<u>YEAR</u>	USE TYPE	SQUARE FEET CONSTRUCTED	ESTIMATED CONSTR. COST	ESTIM. CONSTR. IATERIALS COST	FF&E <u>PURCHASES</u>
Year 1	Temporary Structure	-	\$ 5,900,000	\$ 2,950,000	\$ 10,541,000
Year 2	Casino Hotel Restaurants Entertainment Retail	- - - -	 8,782,197 8,646,696 1,142,635 947,403 214,402	 4,391,099 4,323,348 571,318 473,702 107,201	 2,423,474 71,110 9,397 7,791 1,763
Subtotal		-	19,733,333	9,866,667	2,513,536
Year 3	Casino Hotel Restaurants Entertainment Retail	87,043 85,700 11,325 9,390 2,125	 4,391,099 4,323,348 571,318 473,702 107,201	2,195,549 2,161,674 285,659 236,851 53,600	9,710,269 1,638,344 216,502 179,511 40,624
Subtotal		195,583	9,866,667	4,933,333	11,785,250
TOTAL		195,583	\$ 35,500,000	\$ 17,750,000	\$ 24,839,786

### **APPENDIX 1, ASSUMPTIONS:**

1. Construction of the development, including the temporary facility, is estimated to take 31 months (December 2008 to July 2011).

		Sq. Footage	
	Casino	87,043	800 slot machines, 20 table games
	Hotel	85,700	125 guest rooms, both standard and premium
	Restaurants	11,325	restaurants and bars
	Entertainment	9,390	entertainment/convention space
	Retail	<u>2,125</u>	retail shops
Total		195,583	•

Analysis does not include proposed sporting center as no construction information is provided by the Developer in the template. Source: Developer's revised application (final template).

2. Construction costs are estimated using above square footages and cost breakdown provided by Dodge City Resort & Gaming Company LLC in its template document (costs are added in the year shown by the developer):

Land	Building	FF&E*	Total**
\$ 5,000,000 \$	30,500,000 \$	24,839,786	\$ 60,339,786

<sup>\*</sup>FF&E-furniture, fixtures and equipment, including gaming equipment which is allocated to casino.

Source: Developer's template.

- 3. Construction materials cost estimated at sales tax purposes. Source: Discussions with commercial developers in Nevada.
- 4. The Developer's template showed construction costs in 2009 and 2011. The Consultant assumed 2/3 of the permanent facility's construction cost would occur in Year 2 or 2010 and 1/3 in Year 3 or 2011.

<sup>\*\*</sup>Total amounts do not equal investment amounts as the analysis excludes soft costs such as engineering, architecture, finance and administration costs for property tax calculation purposes.

# APPENDIX 2 DODGE CITY RESORT & GAMING COMPANY, LLC ESTIMATED PROPERTY TAX REVENUE AT 2007 PROPERTY TAX RATE

<u>YEAR</u>	USE TYPE	PF	ST. REAL ROPERTY VALUE	PR	PERSONAL OPERTY VALUE	MULATIVE ROPERTY <u>VALUE</u>	(	CUMULATIVE ASSESSED <u>VALUE</u>	OODGE CITY CHOOL DIST. <u>REVENUE</u>	DODGE CITY <u>REVENUE</u>	FORD COUNTY <u>REVENUE</u>	STATE OF KANSAS <u>REVENUE</u>
Year 1	Temp. Structure	\$	5,900,000	\$	10,541,000	\$ 16,441,000	\$	4,110,250				
Year 2	Casino Hotel Restaurants Entertainment Retail		8,782,197 8,646,696 1,142,635 947,403 214,402		2,423,474 71,110 9,397 7,791 1,763	27,823,672 8,717,805 1,152,032 955,195 216,165		6,955,918 2,179,451 288,008 238,799 54,041				
Subtotal			19,733,333		2,513,536	38,864,869		9,716,217	\$ 230,297	\$ 199,125	\$ 160,468 \$	6,165
Year 3	Casino Hotel Restaurants Entertainment Retail		4,391,099 4,323,348 571,318 473,702 107,201		9,710,269 1,638,344 216,502 179,511 40,624	42,370,815 14,938,899 1,974,131 1,636,829 370,422		10,592,704 3,734,725 493,533 409,207 92,605				
<b>Subtotal</b>			9,866,667		11,785,250	61,291,096		15,322,774	\$ 544,400	\$ 470,712	\$ 379,331 \$	14,574
Year 4	Casino Hotel Restaurants Entertainment Retail		- - - -		- - - -	42,961,697 15,335,782 2,026,578 1,680,315 380,263		10,740,424 3,833,945 506,644 420,079 95,066				
Subtotal			-		-	62,384,635		15,596,159	\$ 858,535	\$ 742,327	\$ 598,216 \$	22,984
Year 5	Casino Hotel Restaurants Entertainment Retail		- - - -		- - - -	43,570,306 15,744,572 2,080,598 1,725,105 390,399		10,892,576 3,936,143 520,150 431,276 97,600				
Subtotal			-		-	63,510,980		15,877,745	\$ 873,853	\$ 755,572	\$ 608,890 \$	23,394
TOTAL		\$	35,500,000	\$	24,839,786				\$ 2,507,085	\$ 2,167,736	\$ 1,746,905 \$	67,118

## **APPENDIX 2, ASSUMPTIONS:**

1. Tax rate will remain constant at 2007 amount. Tax rates could decrease due to increase in assessed value but any change is at the discretion of the policy-making board and is not contemplated in this analysis.

<b>Entity-Fund</b>	Tax Rate*	*rate per \$1,000 of assessed value.
School District	\$ 56.0300	
City	\$ 48.4460	
County	\$ 39.0410	
State	\$ 1.5000	

Source: Ford County Administration Office. Rates include all funds for which property tax revenues are collected.

### **APPENDIX 2**

## DODGE CITY RESORT & GAMING COMPANY, LLC ESTIMATED PROPERTY TAX REVENUE AT 2007 PROPERTY TAX RATE

- 2. Properties are valued using the fair market value approach. As no comparable sales data exists and this is considered to be a "new and unique" property, the analysis uses the replacement cost approach to value these properties. Source: "A Homeowner's Guide to Property Tax in Kansas." Kansas Department of Revenue.
- 3. Assessed value estimated at 25% of appraised value for both real and personal property.
- 4. Appraised value is inflated 3% annually for real property and not inflated for personal property to account for depreciation.
- 5. Property tax revenue is estimated in the year following construction and improvements to account for lien dates. Work-in-progress is included.

## APPENDIX 3 DODGE CITY RESORT & GAMING COMPANY, LLC SALES TAX REVENUE

<u>YEAR</u>		SQUARE FT. BUILT	CONSTRUCTION MATERIALS COST	FF&E PURCHASES	RETAIL SALES	TOTAL TAXABLE <u>SALES</u>	DODGE CITY <u>REVENUE</u>	FORD COUNTY <u>REVENUE</u>	STATE OF KANSAS REVENUE
Year 1	Temp. Structure	-	\$ 2,950,000	\$ 10,541,000	\$ 286,801 \$	13,777,801	\$ 137,778	\$ 227,334	\$ 730,223
Year 2	Casino Hotel Restaurants Entertainment Retail	- - - -	4,391,099 4,323,348 571,318 473,702 107,201	2,423,474 71,110 9,397 7,791 1,763	- - 1,094,640 - -	6,814,573 4,394,458 1,675,354 481,493 108,964			
Subtotal		-	9,866,667	2,513,536	1,094,640	13,474,842	\$ 134,748	\$ 222,335	\$ 714,167
Year 3	Casino Hotel Restaurants Entertainment Retail	87,043 85,700 11,325 9,390 2,125	2,195,549 2,161,674 285,659 236,851 53,600	9,710,269 1,638,344 216,502 179,511 40,624	5,473,199 - 1,187,116	11,905,818 3,800,018 5,975,360 416,361 1,281,340			
Subtotal		195,583	4,933,333	11,785,250	6,660,315	23,378,898	\$ 233,789	\$ 385,752	\$ 1,239,082
Year 4	Casino Hotel Restaurants Entertainment Retail	- - - -	- - - -	- - - -	5,639,780 - 1,224,391	5,639,780 - 1,224,391			
Subtotal	l	-	-	-	6,864,171	6,864,171	\$ 68,642	\$ 113,259	\$ 363,801
Year 5	Casino Hotel Restaurants Entertainment Retail	- - - -	- - - -	- - - -	5,801,720 - 1,259,171	5,801,720 - 1,259,171			
Subtotal	l	_		-	7,060,891	7,060,891	\$ 70,609	\$ 116,505	\$ 374,227
					.,000,051	7,000,071		Ψ 110,000	Ψ 07 1,227

## **APPENDIX 3, ASSUMPTIONS:**

1. Sales tax rate is as follows: <u>Designation</u>

1.000% City 1.650% County 5.300% State 7.950% TOTAL

Source: "All Jurisdictions and Rates in this Zip Code." Kansas Department of Revenue.

2. Materials Cost - 50% of construction cost is assumed to be materials cost.

Source: Discussion with Nevada contractors

## APPENDIX 3 DODGE CITY RESORT & GAMING COMPANY, LLC SALES TAX REVENUE

- 3. Retail sales based on revenue projections contained in Developer's template and include F&B and retail. Year 1 retail sales based on 67% of that reflected on template since temporary casino opens May 1, 2009.
- 4. The Developer does not estimate entertainment tax revenue.
- 5. Room tax revenue estimated in Appendix 6.

## APPENDIX 4 DODGE CITY RESORT & GAMING COMPANY, LLC LOTTERY GAMING CONTRIBUTION REVENUE

<u>YEAR</u>		ESTIMATED GAMING <u>REVENUE</u>		DODGE CITY <u>REVENUE</u>		FORD COUNTY <u>REVENUE</u>		STATE OF KANSAS <u>REVENUE</u>		STATE PROB. GAMBLING <u>REVENUE</u>	
Year 1	Casino	\$ 11,161,840	\$	167,428	\$	167,428	\$	2,455,605	9	\$ 223,237	
Year 2	Casino	16,742,759		251,141		251,141		3,683,407		334,855	
Year 3	Casino	32,660,380		489,906		489,906		7,185,284		653,208	
Year 4	Casino	48,578,000		728,670		728,670		10,687,160		971,560	
Year 5	Casino	49,792,450		746,887		746,887		10,954,339		995,849	
TOTAL			\$	2,384,031	\$	2,384,031	\$	34,965,794	\$	3,178,709	

## **APPENDIX 4, ASSUMPTIONS:**

1. Estimated Gross Gaming Revenue (GGR) is the average GGR estimated in Wells and Cummings reports:

Wells GGR \$ 57,056,000 Cummings GGR 40,100,000 **Average \$ 48,578,000** 

Source: Wells Gaming Research and Cummings Associates revenue forecasts of August 2008.

2. Local government revenue is estimated as follows:

State of Kansas	22.0%	of all lottery gaming revenues.
State Prob. Gambling	2.0%	of all lottery gaming revenues.
Ford County	1.5%	of all lottery gaming revenues.
Dodge City	1.5%	of all lottery gaming revenues.

Source: SB 66.

<sup>3.</sup> Year 4 assumes first full year of operation for the permanent facility, some gaming operation is estimated prior to this date based on the percentage of square footage of temporary facility of permanent facility and its estimated revenue.

## APPENDIX 5 DODGE CITY RESORT & GAMING COMPANY, LLC STATE INCOME TAX REVENUE

<u>YEAR</u>		ANNU	TIMATED AL PAYROLL ENDITURES	ESTIMATED PAYROLL/ EMPLOYEE	STATE OF KANSAS INCOME <u>TAX REVENUE</u>
Year 1	Construction Operating	\$	1,072,224 5 5,028,819	\$ 35,040 23,871	\$ 54,700 227,401
Subtotal			6,101,043	58,911	282,101
Year 2	Construction Operating		3,574,080 7,719,962	35,040 24,430	182,333 352,148
Subtotal			11,294,042	59,470	534,481
Year 3	Construction Operating		2,501,856 10,370,172	35,040 23,542	127,633 466,430
Subtotal			12,872,028	58,582	594,063
Year 4	Construction Operating		10,660,537	- 24,201	484,577
Subtotal			10,660,537	24,201	484,577
Year 5 Subtotal	Construction Operating		10,959,032	24,879 24,879	503,233
Subtotal			10,959,032	24,879	503,233
TOTAL		\$	51,886,683		\$ 2,398,455

## **APPENDIX 5, ASSUMPTIONS:**

- 1. Construction salary per employee is estimated at \$ 35,040 excluding benefits per Developer template. Salary is held constant through the analysis per Developer's template. Year 1 (2009) includes payroll information for the last quarter of 2008, for a total of 5 quarters.
- 2. Operating salary per employee is estimated at \$ 23,542 excluding benefits per Developer template. Salary is inflated by 3% annually per Developer's template.
- 3. Personal income tax revenue for the State is estimated as follows, using a 2007 schedule: For a single person:

Taxable income between \$0 and \$15,000 is taxed at 3.5%

Taxable income between \$15,000 and \$30,000 is taxed at 6.25% plus the tax calculated on the first \$15,000 Taxable income over \$30,000 is taxed at 6.45% plus the tax calculated on the first \$30,000

Source: Kansas Department of Revenue. 2007 Kansas Individual Income Tax schedule.

## APPENDIX 6 DODGE CITY RESORT & GAMING COMPANY, LLC TRANSIENT GUEST TAX REVENUE

<u>YEAR</u>		# OF <u>ROOMS</u>	ESTIMATED NNUAL ROOM <u>REVENUE</u>	DODGE CITY <u>REVENUE</u>	FORD COUNTY <u>REVENUE</u>	STATE OF KANSAS <u>REVENUE</u>
Year 1	Hotel	0	\$ - \$	-	\$ -	\$ -
Year 2	Hotel	0	-	-	-	-
Year 3	Hotel	125	2,061,666	144,317	34,017	109,268
Year 4	Hotel	125	4,438,609	310,703	73,237	235,246
Year 5	Hotel	125	4,719,066	330,335	77,865	250,110
TOTAL			\$ 11,219,341 \$	785,354	\$ 185,119	\$ 594,625

## **APPENDIX 6, ASSUMPTIONS:**

1. Transient Guest Tax rate is as follows: <u>Distribution</u>

7.000% City 1.650% County 5.300% State 13.950% TOTAL

Source: "Transient Guest Tax Rates, Effective Dates, and Number of Active Accounts." Kansas Department of Revenue.

2. Room revenue based on 125 rooms as shown in the Developer's template.

## APPENDIX 7 DODGE CITY RESORT & GAMING COMPANY, LLC SUMMARY OF ESTIMATED REVENUE

<u>YEAR</u>		STATE OF <u>KANSAS</u>	FORD COUNTY	DODGE <u>CITY</u>	DODGE CITY SCHOOL DIST.
Year 1	Property Tax	\$ -	\$ -	\$ -	\$ -
	Sales Tax Revenue	730,223	227,334	137,778	-
	Gaming Revenue	2,678,841	167,428	167,428	-
	Income Tax Revenue	282,101	-	-	-
	Transient Guest Tax				
Subtotal		3,691,166	394,761	305,206	•
Year 2	Property Tax	6,165	160,468	199,125	230,297
	Sales Tax Revenue	714,167	222,335	134,748	-
	Gaming Revenue	4,018,262	251,141	251,141	-
	Income Tax Revenue	534,481	-	-	-
	Transient Guest Tax				<u> </u>
Subtotal		5,273,075	633,945	585,015	230,297
Year 3	Property Tax	14,574	379,331	470,712	544,400
1 car 3	Sales Tax Revenue	1,239,082	385,752	233,789	544,400
	Gaming Revenue	7,838,491	489,906	489,906	-
	Income Tax Revenue	594,063	-	-	_
	Transient Guest Tax	109,268	34,017	144,317	-
Subtotal		9,795,478	1,289,006	1,338,723	544,400
Year 4	Property Tax	22,984	598,216	742,327	858,535
	Sales Tax Revenue	363,801	113,259	68,642	-
	Gaming Revenue	11,658,720	728,670	728,670	-
	Income Tax Revenue	484,577	-	-	-
	Transient Guest Tax	235,246	73,237	310,703	
Subtotal		12,765,329	1,513,382	1,850,341	858,535
Year 5	Property Tax	23,394	608,890	755,572	873,853
1 ear 5	Sales Tax Revenue	374,227	116,505	70,609	073,033
					_
	Gaming Revenue Income Tax Revenue	11,950,188 503,233	746,887	746,887	-
	Transient Guest Tax	250,110	77,865	330,335	-
Subtotal	Transient Guest Tax	13,101,153	1,550,146	1,903,402	873,853
Subtotal		13,101,133	1,000,140	1,505,402	013,033
TOTAL		\$ 44,626,201	\$ 5,381,240	\$ 5,982,687	\$ 2,507,085

## **APPENDIX 7, ASSUMPTIONS:**

1. State of Kansas revenue includes 2% gaming contribution revenue for problem gambling fund.

## APPENDIX 8

## DODGE CITY RESORT & GAMING COMPANY, LLC FORD COUNTY

### SHERIFF DEPARTMENT COST PROJECTIONS

<u>YEAR</u>	ESTIMATED POPULATION	COMMISSIONED POSITIONS	NON-COM POSITIONS	SALARIES & BENEFITS	SERVICES/ SUPPLIES	CAPITAL <u>EQUIPMENT</u>	TOTAL <u>COST</u>	
Year 1	1,074	1.8	0.5	\$ 89,920	\$ 12,038	-	\$ 10	01,957
Year 2	1,186	2.0	0.5	102,274	13,692	24,878	14	40,843
Year 3	1,841	3.2	0.8	163,457	21,882	-	18	85,340
Year 4	2,160	3.7	0.9	197,580	26,451	26,393	25	50,424
Year 5	2,160	3.7	0.9	203,508	27,244	-	23	30,752
TOTAL				\$ 756,739	\$ 101,307 \$	51,271	\$ 90	09,317

employees per 1,000 population as estimated below

### **APPENDIX 8, ASSUMPTIONS:**

2. Commissioned positions are estimated using a ratio of

1. Estimated population includes half the commuting employees and daily visitors to the development (See Appendix 16 for calculation).

1.72

2. Commissioned positions are estimated to	ioning a ratio or	1,, <u>-</u>	emprojees per	1,000 population	as estimated seron					
Non-commissioned positions are estima	ted using a ratio of	0.43	employee per	employee per 1,000 population as estimated below						
Position	# of FTEs	FTE's per 1,000	Sala	ry	Benefits	Total Cost/FTE				
Sheriff*	1	0.00	\$	- \$	- \$	-				
Undersheriff*	1	0.00		-	-	-				
CEO*	1	0.00		-	-	-				
Captain	4	0.12		51,584	18,054	69,638				
Sergeant	9	0.27		39,938	13,978	53,917				
Deputies/Officers	34	1.01		32,550	11,392	43,942				
Deputies/Officers PT**	1	0.03		26,510	-	26,510				
Non-com.	10	0.30		26,004	9,101	35,106				
Non-com PT**	4.5	0.13		24,354	-	24,354				
Total Com.	51.0	1.72								
Total Non-com.	14.5	0.43								

<sup>\*</sup>Not included in the above ratios as additional positions are not estimated.

County population is estimated at 33,783 in 2006.

Benefits are estimated at 35.0% of salary costs, except for part-time employees, no benefits are estimated for these employees.

Salaries for each position are estimated using a weighted average salary of all actual salaries for all positions within the department and inflated annually by

Source: FTE, salary and benefits data from Ford County Administrator's Office. County population from US Census Bureau "State & County Quick Facts."

3. Services/supplies are estimated at 2008 of salaries and benefits using data below, plus another 10% for office supplies for a total of 2008 \*2007 costs provided are inflated by 3% to estimate 2008 costs.

FT Salaries/Bens. \$ 2,220,660 Vehicle Repairs \$ 38,300 \*\* 127,983 Uniforms/Training 41,256

4. One vehicle is estimated to be required for every 2 positions at a cost of \$ 23,450 inflated 3% annually, replaced every 3 years.

Source: Ford County Administrator's Office.

Source: Ford County Administrator's Office.

<sup>\*\*2</sup> part time employees are assumed to make up a single employee for salary purposes if work 20 hours/week, and 4 employees if 10hrs/week.

# APPENDIX 9 DODGE CITY RESORT & GAMING COMPANY, LLC FORD COUNTY/DODGE CITY ROAD/STREET DEPARTMENT COST PROJECTIONS

<u>YEAR</u>	TOTAL IATED COST	DEVELOPER'S <u>PORTION</u>	CITY'S <u>PORTION</u>
Year 1	\$ - \$	-	\$ -
Year 2	-	-	-
Year 3	-	-	-
Year 4	-	-	-
Year 5	-	-	-
TOTAL	\$ - \$	-	\$ -

## **APPENDIX 9, ASSUMPTIONS**

- 1. No new County roads are estimated, as the Roads Department assumes all roads constructed by the development will remain with the developer for maintenance, additional costs will be incurred if dedicated to County for maintenance. Source: Ford County Administrator's Office.
- Costs associated with construction and maintenance of new City streets is unknown. This cost was not available
  from the City and the cost information provided by the two Dodge City developers differed significantly. It was
  unreasonable to compare such different estimates; therefore, no costs for street improvements are estimated,
  though costs are expected.

# APPENDIX 10 DODGE CITY RESORT & GAMING COMPANY, LLC DODGE CITY WATER AND SEWER DEPARTMENT COST PROJECTIONS

<u>YEAR</u>	OTAL <u>ATED COST</u>	DEVELOPER'S <u>PORTION</u>	CITY'S <u>PORTION</u>
Year 1	\$ -	\$ -	\$ -
Year 2	-	-	-
Year 3	-	-	-
Year 4	-	-	-
Year 5	-	-	-
TOTAL	\$ -	\$ -	\$ -

## APPENDIX 10, ASSUMPTIONS

- 1. No new County roads are estimated, as the Roads Department assumes all roads constructed by the development will remain with the developer for maintenance, additional costs will be incurred if dedicated to County for maintenance. Source: Ford County Administrator's Office.
- Costs associated with construction and maintenance of new City streets is unknown. This cost was not available
  from the City and the cost information provided by the two Dodge City developers differed significantly. It was
  unreasonable to compare such different estimates; therefore, no costs for street improvements are estimated,
  though costs are expected.

## APPENDIX 11 DODGE CITY RESORT & GAMING COMPANY, LLC DODGE CITY POLICE DEPARTMENT COST PROJECTIONS

<u>YEAR</u>	ESTIMATED POPULATION	# OF UNIFORMED POSITIONS	# OF CLERICAL POSITIONS	S			CAPITAL <u>QUIPMENT</u>	TOTAL COST
Year 1	1,074	1.7	0.5	\$	106,556 \$	14,265 \$	24,154 \$	144,974
Year 2	1,186	1.9	0.5		121,196	16,225	-	137,421
Year 3	1,841	3.0	0.8		193,700	25,931	-	219,631
Year 4	2,160	3.5	1.0		234,136	31,344	52,786	318,267
Year 5	2,160	3.5	1.0		241,160	32,285		273,445
TOTAL				\$	896,747 \$	120,050 \$	76,940 \$	1,093,737

### **APPENDIX 11, ASSUMPTIONS:**

1. Estimated population includes half the commuting employees and daily visitors to the development (See Appendix 16 for calculation).

2. Uniformed positions are estimated using a ratio of the development (See Appendix 16 for calculation).

2. Uniformed positions are estimated using	g a ratio oi	1.01	empio	yees per 1,000 popul	ation as estimated below	
Clerical positions are estimated using a	ratio of	0.46	employ	yee per 1,000 popula	tion as estimated below	
Position	# of FTEs	FTE's per 1,000		Salary	Benefits	Total Cost/FTE
Chief of Police*	1	0.00	\$	-	\$ -	\$ -
Department Supervisors*	5	0.00		-	-	-
Sergeant	5	0.19		39,938	13,978	53,917
Officers	37	1.42		32,087	11,230	43,317
Detectives	6	0.23		35,780	12,523	48,303
Clerical	12	0.46		21,670	7,585	29,255
Total Uniformed	48.0	1.61				
Total Clerical	12.0	0.46				

\*Not included in the above ratios as additional positions are not estimated.

City population is estimated at 26,101 in 2006.

Benefits are estimated at 35.0% of salary costs, except for part-time employees, no benefits are estimated for these employees.

Source: FTE information from "Dodge City Police Department" Organizational Chart from Dodge City website. Salary and benefits data from Ford County Administrator's Office (Dodge City data was not available). City population from US Census Bureau "State & County Quick Facts."

3. Services/supplies are estimated at

3.4% of salaries and benefits using data below, plus another 10% for office supplies for a total of

2008 \* \*2007 costs provided are inflated by 3% to estimate 2008 costs.

FT Salaries/Bens. PT Salaries

127,983 Uniforms/Training 41,256

\$

79,555

Total Salaries \$ 2,348,643 Source: Ford County Administrator's Office. Data for Dodge City was unavailable.

4. One vehicle is estimated to be required for every 2 positions at a cost of \$ 23,450 inflated 3% annually, replaced every 3 years. Source: Ford County Administrator's Office. Data for Dodge City was unavailable.

# APPENDIX 12 DODGE CITY RESORT & GAMING COMPANY, LLC DODGE CITY FIRE DEPARTMENT COST PROJECTIONS

<u>YEAR</u>	ESTIMATED POPULATION	# OF UNIFORMED <u>POSITIONS</u>	SALARIES & BENEFITS	SERVICES/ SUPPLIES	CAPITAL EQUIPMENT	TOTAL COST
Year 1	1,074	0.8	\$ 40,140 \$	5,155 \$	-	\$ 45,295
Year 2	1,186	0.9	46,098	5,920	-	52,018
Year 3	1,841	1.3	74,390	9,554	-	83,944
Year 4	2,160	1.6	90,793	11,661	-	102,453
Year 5	2,160	1.6	94,424	12,127	-	106,551
TOTAL			\$ 345,844 \$	44,417 \$	-	\$ 390,261

## **APPENDIX 12, ASSUMPTIONS:**

1. Estimated population includes half the commuting employees and daily visitors to the development (See Appendix 16 for calculation).

2. New positions are estimated using a ratio of	0.73	employees per 1,000 population as estimated below				
Position	# of FTEs	FTE's per 1,000		Salary	Benefits	Total Cost/FTE
Fire Chief*	1	0.00	\$	- \$	-	\$ -
Chief Officers*	2	0.00		-	-	-
Captains*	3	0.00		-	-	-
Engineers	6	0.23		38,553	13,243	51,795
Fire Fighters	13	0.50		35,890	12,328	48,218
Total	12.0	0.73				

\*Not included in the above ratios as additional positions are not estimated.

City population is estimated at **26,101** in 2006.

Salary and benefits costs are increased 4% annually. Benefits are estimated at 34% of salary.

Source: "Fire/EMS" Questionnaire provided by Gus Collins, City Manager, Wellington, Kansas. Dodge City data was not available.

3. Services/supplies are estimated at		13%	of sal	aries and benefits.		
		2006		2007	2008	Average
Personnel Services	\$	1,279,805	\$	1,296,456	\$ 1,326,777	\$ 1,301,013
Contractual		81,533		81,873	93,846	85,751
Commodities		75,267		83,250	85,500	81,339
% of PS		12%		13%	14%	13%

Source: City of Wellington Budget. Three year average contractual and commodities costs as percent of personnel services costs (2006-2008) for the Fire & Ambulance department. Data for Dodge City was not available.

4. Capital equipment requirements are unknown as Dodge City data was unavailable. Additional workspace, station, or equipment may be required.

# APPENDIX 13 DODGE CITY RESORT & GAMING COMPANY, LLC DODGE CITY SUMMARY OF ESTIMATED COSTS

<b>YEAR</b>	STREETS <u>DEPARTMENT</u>	WATER/SEWER <u>DEPARTMENT</u>	POLICE <u>DEPARTMENT</u>	FIRE/EMS <u>DEPARTMENT</u>	ADMIN. <u>OVERHEAD</u>	TOTAL COSTS
Year 1	\$ -	\$ -	\$ 144,974	45,295	\$ 39,195	\$ 229,464
Year 2	-	-	137,421	52,018	39,024	228,463
Year 3	-	-	219,631	83,944	62,536	366,110
Year 4	-	-	318,267	102,453	86,667	507,387
Year 5	-	-	273,445	106,551	78,278	458,274
TOTAL	\$ -	\$ -	\$ 1,093,737	\$ 390,261	\$ 305,701	\$ 1,789,698

## **APPENDIX 13, ASSUMPTIONS:**

- 1. See Appendices 9-12 for detailed calculations of all department costs.
- 2. Administrative overheard costs estimated at Source: City of Wellington Budget. Three-year average indirect costs as percent of direct costs (2006-2008) for the General Fund. City of Wellington data is used as Dodge City data was not available.

Direct	2006	2007	2008	Average
Police	1,254,091	1,273,666	1,317,991	1,281,916
Fire/Ambulance	1,443,305	1,469,579	1,506,123	1,473,002
Auditorium	39,030	31,700	30,500	33,743
Park	212,473	240,515	243,470	232,153
Swimming Pool	40,927	26,425	44,100	37,151
Street	717,887	828,742	886,689	811,106
Cemetery	77,933	97,264	105,958	93,718
Engineering	304,034	320,833	335,425	320,097
Legal	124,565	129,395	131,522	128,494
Lake	120,439	145,024	144,237	136,567
Total	4,334,684	4,563,143	4,746,015	4,547,947
Indirect	2006	2007	2008	Average
Mayor/Council	14,709	21,221	21,521	19,150
City Manager	110,341	137,345	183,057	143,581
City Clerk	278,651	294,493	318,137	297,094
Utility Collections	247,651	280,901	284,417	270,990
Public Works	84,277	88,296	98,176	90,250
General Services	69,527	79,005	71,216	73,249
Janitorial	43,487	44,577	39,601	42,555
Total	848,643	945,838	1,016,125	936,869
% Indirect of Direct	20%	21%	21%	21%

# APPENDIX 14 DODGE CITY RESORT & GAMING COMPANY, LLC DODGE CITY SCHOOL DISTRICT ESTIMATED COSTS

<u>YEAR</u>	# OF NEW STUDENTS	# OF NEW STUDENTS OVER CAPACITY	SALARIES/ BENEFITS COSTS	SERVICES/ SUPPLIES COSTS	CC	CAPITAL ONSTRUCTION COSTS	]	ESTIMATED TOTAL <u>COSTS</u>
Year 1	443	148	\$ 1,716,972	\$ 798,084	\$	1,935,771	\$	4,450,827
Year 2	443	148	1,777,066	826,017		-		2,603,083
Year 3	617	322	2,563,910	1,191,758		2,425,525		6,181,193
Year 4	617	322	2,653,647	1,233,470		-		3,887,117
Year 5	617	322	2,746,525	1,276,641		-		4,023,166
TOTAL			\$ 11,458,120	\$ 5,325,970	\$	4,361,296	\$	21,145,386

## **APPENDIX 14, ASSUMPTIONS:**

- 1. The analysis uses a student per household ratio of district by this development. The analysis assumes each employee who moves to the area will represent a household (See Appendix 16). Above ratio calculated as a weighted average of 1.7 students per household for service sector and 1.0 per household for skilled positions. Source: Dodge City School District Superintendent's Office.
- 2. Students will be added to each school level using the following ratios:

% of Students	New of Students*	*at full operation
15.0%	93	
30.0%	185	
20.0%	123	
20.0%	123	
<u>15.0%</u>	<u>93</u>	
$\boldsymbol{100.0\%}$	617	
	15.0% 30.0% 20.0% 20.0% 15.0%	15.0%       93         30.0%       185         20.0%       123         20.0%       123         15.0%       93

Source: Dodge City School District Superintendent's Office.

3. The following capacity exists at each school level to absorb new students:

			# of Students
	<b>Existing Capacity</b>	New Students	over Capacity
Pre School	1	93	92
Elementary	185	185	0
Intermediate	47	123	76
Middle School	0	123	123
High School	<u>62</u>	<u>93</u>	<u>31</u>
Total	295	617	322

Source: Dodge City School District Superintendent's Office.

No capital outlay costs are estimated for the new students absorbed by existing capacity; operating costs are estimated all for new students.

# APPENDIX 14 DODGE CITY RESORT & GAMING COMPANY, LLC DODGE CITY SCHOOL DISTRICT ESTIMATED COSTS

4. Salaries and benefits are estimated as follows:

Position	# of Positions	Salary Costs	Be	nefits Costs	<b>Total Costs</b>	
Professional Staff	20	\$ 47,50	0 \$	11,875	59,375	
Support Staff	<u>30</u>	30,00	0	7,500	37,500	
Total	50					
Salaries are inflated	3.5%	annually based on v	eighted a	verage salary incr	ease for professional and sup	port staff.
Benefits estimated at	25%	of salaries.				
Source: Dodge City School Dist	rict Superintendent's	Office.				

5. School services and supplies are estimated at 46% of salary/benefits costs.

	2005-06	2006-07	2007-08	Average
Instruction (I)	20,180,608	18,907,806	19,869,347	19,652,587
Operations/Maint. (OM)	8,283,539	9,263,398	9,857,842	9,134,926
Capital Improv. (CI)	-	-	-	-
OM % of I	41%	49%	50%	46%
CI % of I	0%	0%	0%	0%

Source: "Budget at a Glance 2007-08." Dodge City Public Schools.

6. Analysis assumes new classrooms will be required to service students. Each classroom will have capacity for students and will be constructed at a cost of \$ 280,000 inflated 3% annually.

Source: Dodge City School District Superintendent's Office.

# APPENDIX 15 DODGE CITY RESORT & GAMING COMPANY, LLC DODGE CITY SCHOOL DISTRICT ESTIMATED SURPLUS/DEFICIT

<u>YEAR</u>	GENERAL STATE AID	LOCAL <u>EFFORT</u> CO	TOTAL ONTRIBUTION	TOTAL COSTS	ANNUAL SURPLUS/ (DEFICIT)	CUMULATIVE SURPLUS/ (DEFICIT)
Year 1	\$ 1,936,222 \$	- \$	1,936,222 \$	4,450,827 \$	(2,514,605)	(2,514,605)
Year 2	1,705,925	230,297	1,936,222	2,603,083	(666,861)	(3,181,465)
Year 3	2,154,670	544,400	2,699,070	6,181,193	(3,482,124)	(6,663,589)
Year 4	1,840,535	858,535	2,699,070	3,887,117	(1,188,047)	(7,851,636)
Year 5	1,825,217	873,853	2,699,070	4,023,166	(1,324,096)	(9,175,732)
TOTAL	\$ 9,462,569 \$	2,507,085 \$	11,969,654 \$	21,145,386 \$	(9,175,732)	

## **APPENDIX 15, ASSUMPTIONS:**

- State general aid amount is estimated by subtracting revenue generated through the "local effort" from the State Financial Aid amount estimated by the state. State Financial Aid amount (shown above as Total Contribution) is estimated at \$4,374\$ per pupil using an FY 2007-08 rate. Source: "School District Finance and Quality Performance Act and Bond and Interest State Aid Program." 2007-08 Edition. Kansas Legislative Research Department.
- 2. Local Effort includes school districts' property tax revenue only, other revenue sources are a small percentage of the total and are not estimated. Property tax revenue estimated for the School District in Appendix 2.
- 3. Operating and capital construction costs for school district is estimated in Appendix 14.

### **APPENDIX 16**

## DODGE CITY RESORT & GAMING COMPANY, LLC ESTIMATED NUMBER OF DAILY VISITORS, EMPLOYEES AND RESIDENTS REQUIRING SERVICES

<u>YEAR</u>	ESTIMATED TOTAL NO. OF EMPLOYEES	EMPLOYEES RESIDING OUTSIDE CO.	NEW EMPLOYEES MOVING TO THE AREA	NEW RESIDENTS RESULTING FROM EMPLOYEES	ESTIMATED NO. OF DAILY VISITORS	NEW PEOPLE REQUIRING SERVICES
Year 1	316	32	284	550	448	1,074
Year 2	316	32	284	550	672	1,186
Year 3	441	45	396	767	1,311	1,841
Year 4	441	45	396	767	1,950	2,160
Year 5	441	45	396	767	1,950	2,160

## **APPENDIX 15, ASSUMPTIONS:**

### 1. Employees:

a. The permanent facility is estimated to require employees. The temporary facility is estimated to require 316 employees.

Source: Developer's final template.

90% b. Approximately of all employees will live in Ford County, based on historical work-residence data.

Source: US Census Bureau. County-To-County Worker Flow Files. 2000, Kansas City Counties. Data for Ford County.

c. Analysis assumes new employees moving to the area will have families, resulting in more residents to the County. Family members of new 1.94 additional members per new employee. employees are added using a ratio of

Source: US Department of Labor, Bureau of Labor Statistics. American FactFinder. By County. Data for Dodge City.

2. Residents:

The development will not include a residential component and therefore no residents are estimated for the development.

3. Visitors:

a. Report by Richard Wells estimated approximately 2,296 daily visitors to the development, some of which will be local residents. Will Cummings' report estimated approximately 1,662 daily visitors to the development, including local residents. The analysis uses the average of these 1,979 Source: Wells Gaming Research and Cummings Associates visitor forecasts of August 2008.

Developer's application estimates a locals penetration rate of 31.0%

County residents in 2006. The analysis assumes number of local visitors at 10,473 or approximately

28.7 visits a day. The analysis assumes no additional costs associated with these local visitors, costs are estimated only for the

1,950 non-local visitors in Year 4, first full year of operations. Visitors prior to this period are added based on the percentage of square footage of temporary facility of permanent facility multiplied by its estimated revenue.

Source: Customer penetration information from the template provided by the developer. Population information from US Census Bureau, "State & County Quick Facts."

4. Impacts:

Total people in the area requiring services at any one time estimated as follows:

of all commuting employees and daily visitors. 50%

100% of all new employees/residents moving to the County.

To determine the cost of services, the analysis considers visitors and commuting employees as residents and assumes 1/2 of them will require services.

with approximately

33,783